

Limited Collection

Final Major Project **Erin Watson**



- Sustainable business model
- Innovative ways of designing - more creative outcomes
- · Strong brand identity
- Better customer connection/loyalty
- Strong morals
- · Inclusive
- LGBTQ+ community
- Made-to-measure (sizing)
- Small team intimate and can work closely together
- · We hire fashion graduates and student
- Fresh and eager creative minds
- · We offer local seamstresses additional project opportunities.
- · We support local haberdasheries when purchasing additional supplies.
- · UK hand-made.
- Higher quality (production and quality control)

S.W.O.T ANALYSIS

WEAKNESSES

- · Upcycling is still not widely known throughout the fashion market.
- · New brand
- Not well known.
- · Turnover time will be longer than other brands.
- · Small team- will have to take on multiple roles each.

OPPORTUNITIES

- located in a creatively inclined
- studio/store building provides transparency of business and design model.
- · Collaborations with well-known brands (their overstock and archived/faulty/returned stock)
- · Fabric sources provide rare

THREATS

- · fabric sources can comprise product quantity.
- fabric sources unpredictable
- · lack of knowledge about upcycling business models within the fashion market.
- · Larger brand's independent upcycling promotional collections.
- · The upcycling market growing-more competitors.

Made-to-measure pieces initially create a relationship with customers and enable them to have a say in the creative direction of their garments, darling can allow customers to express themselves through their clothing, again creating an impactful connection between consumers and their clothing.

The one-off items will be

produced using the same pattern pieces as previous pieces of the same design, but due to the upcycling process, each product will inevitably be uniquely different.

Mid (main range)

High

(premium

pieces)

Low (accessories, smaller pieces)

Sustainability

BRAND VALUES

Darling is a sustainably driven brand utilising upcycling techniques to create truly unique, one-of-a-kind pieces. We are built on the belief that old clothes can be reworked into exciting new garments but from previous research, the stigma around upcycled fashion is still present amongst many consumers; Darling intends to generate a new life for old garments with the quality of newly purchased items to help eliminate this.

Sustainability has been a growing buzzword in the fashion industry for many years but with the global crisis of overconsumption and wasteful fashion, more is expected from new and existing fashion

Quality

As a small brand with all production completed in-house, we can ensure that all our products are produced to a high-quality standard.

Individuality

Darling has a significant passion for individuality, as we believe that creativity and originality are being lost within the industry due to the growing fast fashion market and constant fad trends. We pride ourselves on creating truly unique garments through upcycling techniques which can produce different outcomes from piece to piece. Not one garment will be the same as one another much like our consumers.

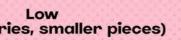
Our made-to-measure services can elevate this further by allowing customers to contribute to the design process of their garment.

Inclusivity

As a brand, we acknowledge the changes within society and understand that fashion is not a one size fits all industry. This is why we advocate for all genders and identities of all ages. We offer made-to-measure services to enable us to cater to all.

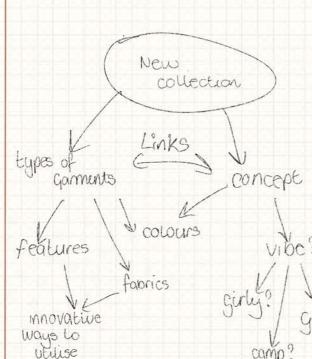
Community

As a small brand, community is highly important. We aim to support our local community by outsourcing supplies from local haberdasheries and in peak times offering local seamstresses the opportunity to work alongside the team to help produce our products. We also like to believe that our brand helps create a community for individuals to express themselves freely with the upmost confidence.



THE PRODUCTION PROCESS

The team diligently design and carefully craft each piece to ensure the highest quality. The production process is highly labour-intensive due to the small team and the nature of upcycling pre-loved pieces.



Brainstorm

Collectively, the whole team discuss the direction and initial ideas of the new collection using the expertise of everyone

who: team effort



vinatge/ thrift shops

the items for

rectified.

and interns

Fabric sourcing

Sourcing pre-loved items first helps with design developments as we can see the features and fabrics we have to work with. We initially source locally from charity shops, vintage stores, and markets to get initial ideas then outsource to online marketplaces such as eBay.

who: one technian, one designer and an intern



The brainstorm is just a jumping off point moulaging and working with ther fabrics is where the magic happens

Design developing

Initial designs are developed further through moulaging, sampling and toiling to perfect the final designs. Working first hand with the sourced fabrics can result in more unique designs

who: both designers, one technichian, pattern cutters and interns



Cleaning

This is an important step in Darling's process as it helps eliminate the stigma associated with upcycled clothing This process consists of multiple steps of cleaning and followed by air drying to keep energy emissions low and also avoid any damage to the fabric through a tumble dry method.

Who: one technitions and intern

Deconstructing

Items are carefully taken apart to salvage as much fabric as possible. The unpicking of the items is determined by how the item intends to be upcycled and what features need to stay intact.

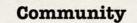
Interchangeable step

These steps are interchangeable as small garments can be cleaned as a whole item however bigger garments (for example; a wedding dress) will need to be deconstructed prior to the cleaning cycle.



Construction

The final part of the production is the actual construction of the pieces. The machine technicians are responsible for the construction of garments but will stay in communication with the designers to discuss individual design features.



Darling rely on local haberdasheries for materials that can't be sourced via upcycling. This way we still support the community by supporting small and local business.

During peak times, Darling relies on local seamstresses to help with the work load-further work opportunities.

They are the fairy godmothers of the team.









ROUTE TO MARKET

As 'darling.' is located in the heart of Shoreditch, London where street art is on every brickwall, it make sense to utilise street art as a route to market. It reflects the creative nature of Darling.

Taking inpsiration from art pieces around the streets of Bricklane and Swarovski's Bella Hadid campaign poster painted on a buidling wall in New York

Connecting physical promotion with the digital face of the brand helps create links from the daily life of consumers to the brand from what they see walking around London to what they while using their phone day-to-day

Tik Toks and Instagram reels prove to increases levels of ingagement towards profiles.

Reel content ideas:

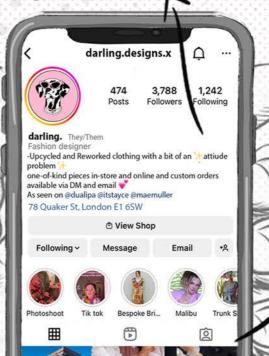
- Behind the scenes of the design process, photo shoots, etc.
- 'A day in the life' of the designer
- -trednng sounds with brand content

This kind of content puts a face and personality to the brand creating a better rapport and connection between brand and consumer

The Bio tells the cusumer exactly who Darling are and what the do.

An address link to help consumer find the store easier

Digital storefront





TIKTOK/REEL EXAMPLE





SHOPPABLE CONTENT

Instagram has a feature that allows consumers to shop via Instagram posts making the purchasing process effortless for consumers







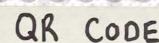


POSTER EXAMPLE

This is just an example of the type of street art that would be used. a plastered poster is more efficent over mulitple walls arounf london.

The contents of the art piece would be digitally rendered drawings of the images promtional shoot images

The Instagram profile has various access point for consumers to discover more about the brand



Since the pandemic, QR codes have been used more. They create an easier, effortless way for consumers to access online websites and platforms.

FIND US HERE



The Instagram QR code allows consumers to access the social media platform much easier.



an example of a promotial lookbook featuring a QR code on the back.

The QR code can

feature on other

promotion pieces

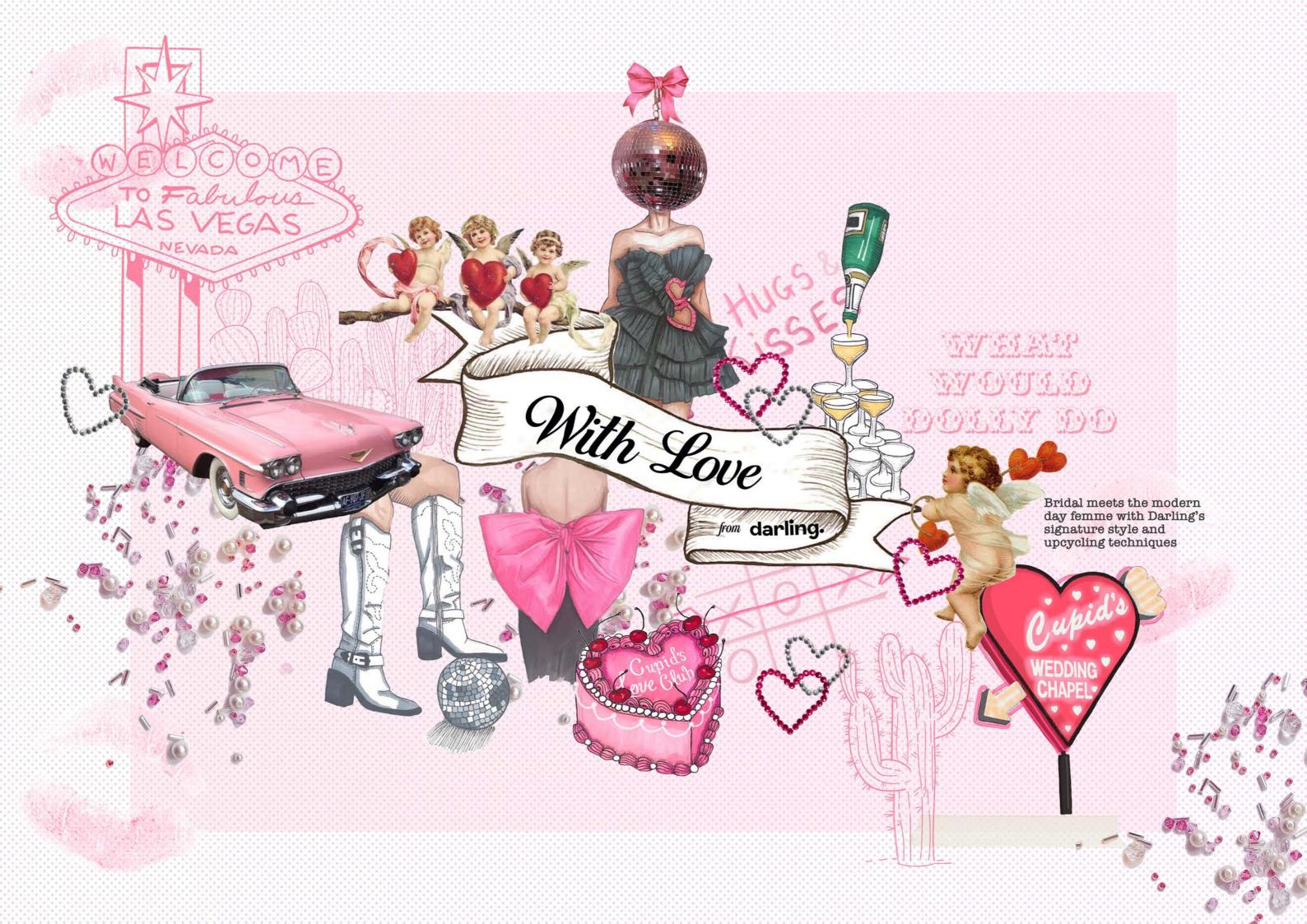
such as lookbooks

to lead consumers

digital storefront

directly to the

OOA





Due to the nature of upcycling, the exact fabrics and colour can not be definite. Hence why the design process depends heavily on the fabrics that can be sourced

However, because this collection is compiled by bridal wear, the likey fabrics will be:

GOD BLESS MY

- -Laces
- -Chiffon
- -Organza
- -Satin -Tulle

The collection will be primarily in the typical bridal colours of ivory, white, champagne and blush. due to fabric sources

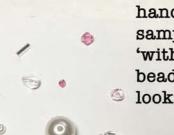
THE CAL OF THE DISCON

pearl straps

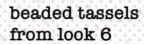
50 shades of PINK

identity subtle pop of pinks will be placed throughout the collection using beading details.

various shades of pinks coming from different types of beads helps creat texture within a white/ivory

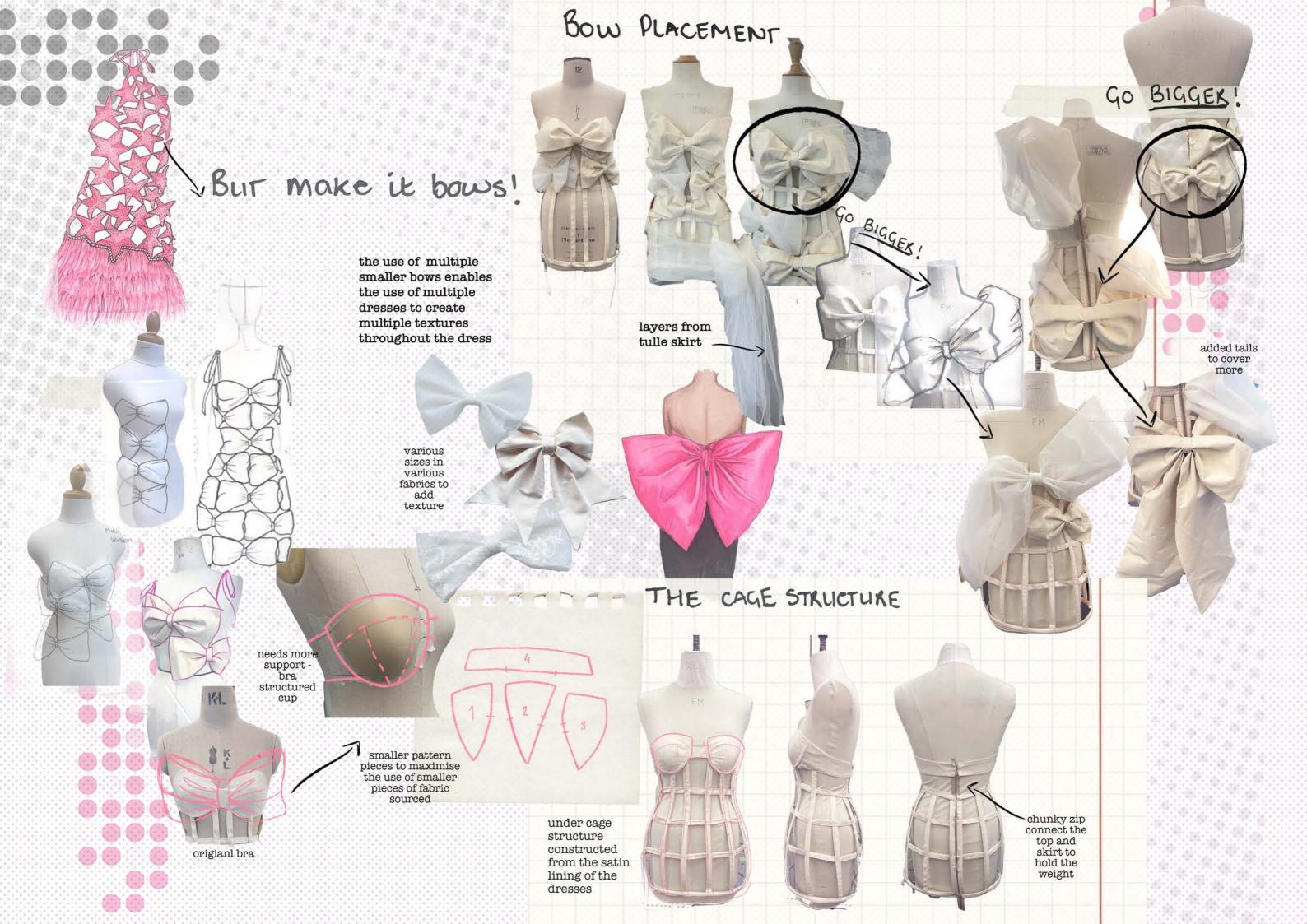


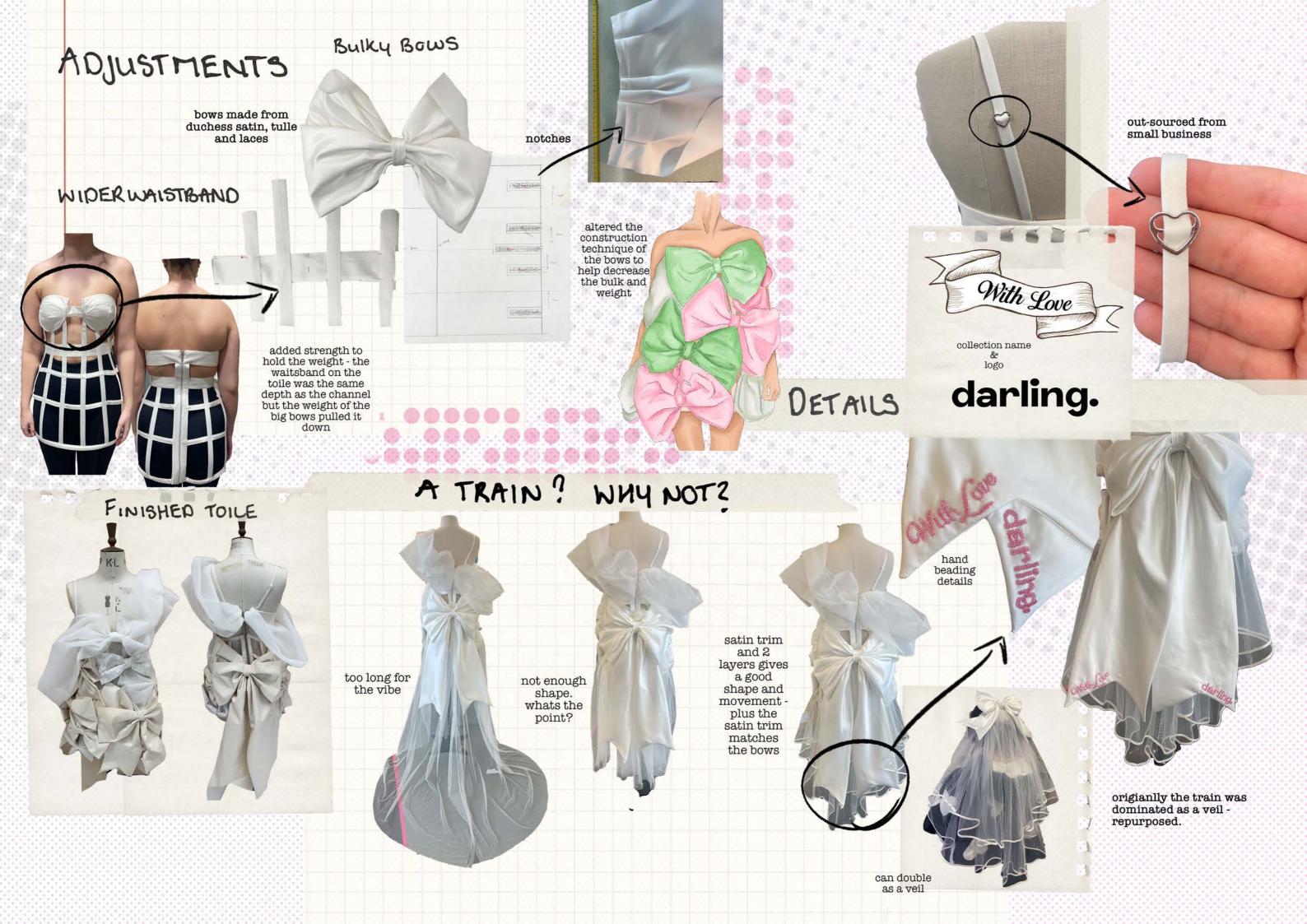
hand beaded
sample for the
'with love'
beading detail on
look 3

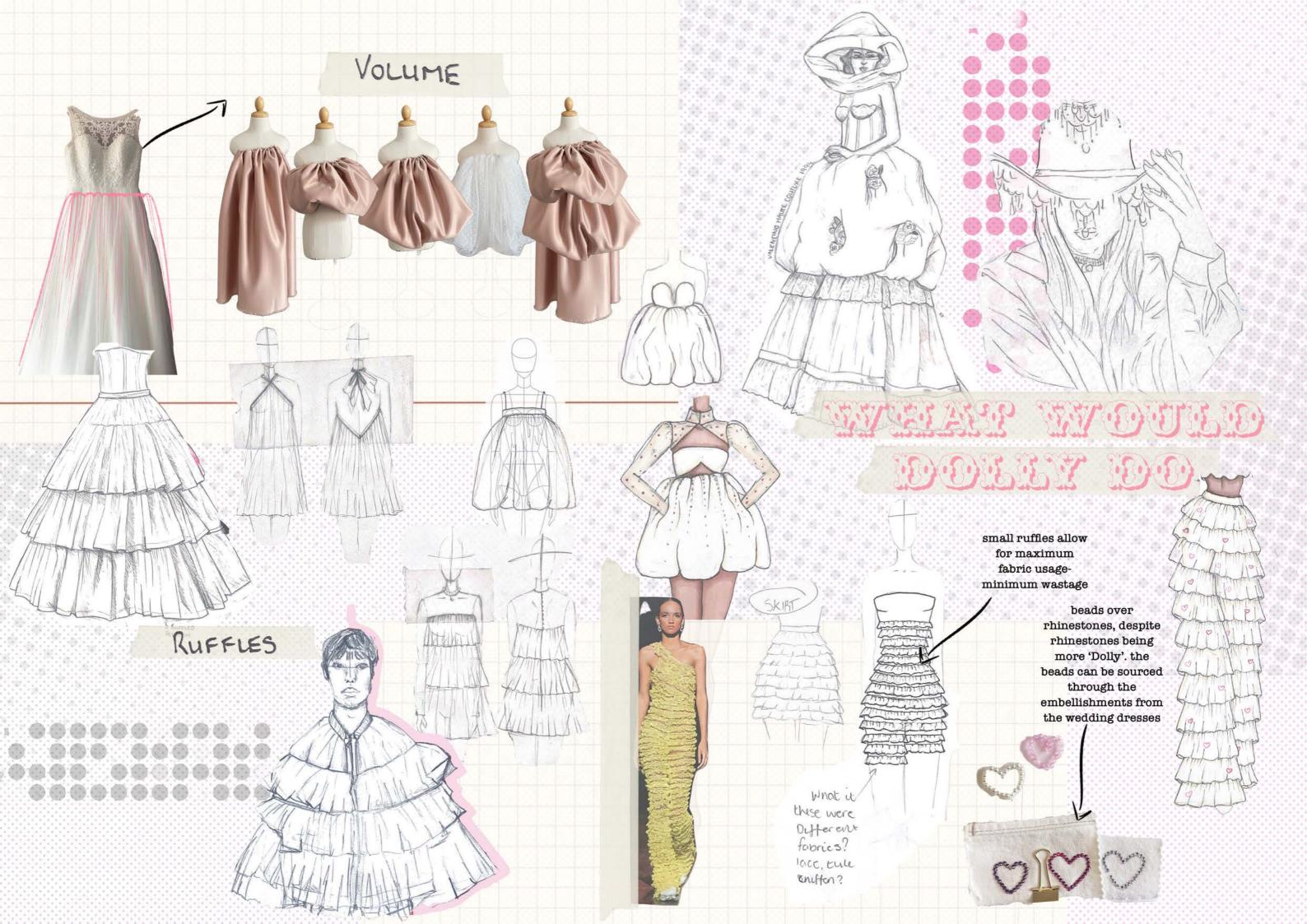


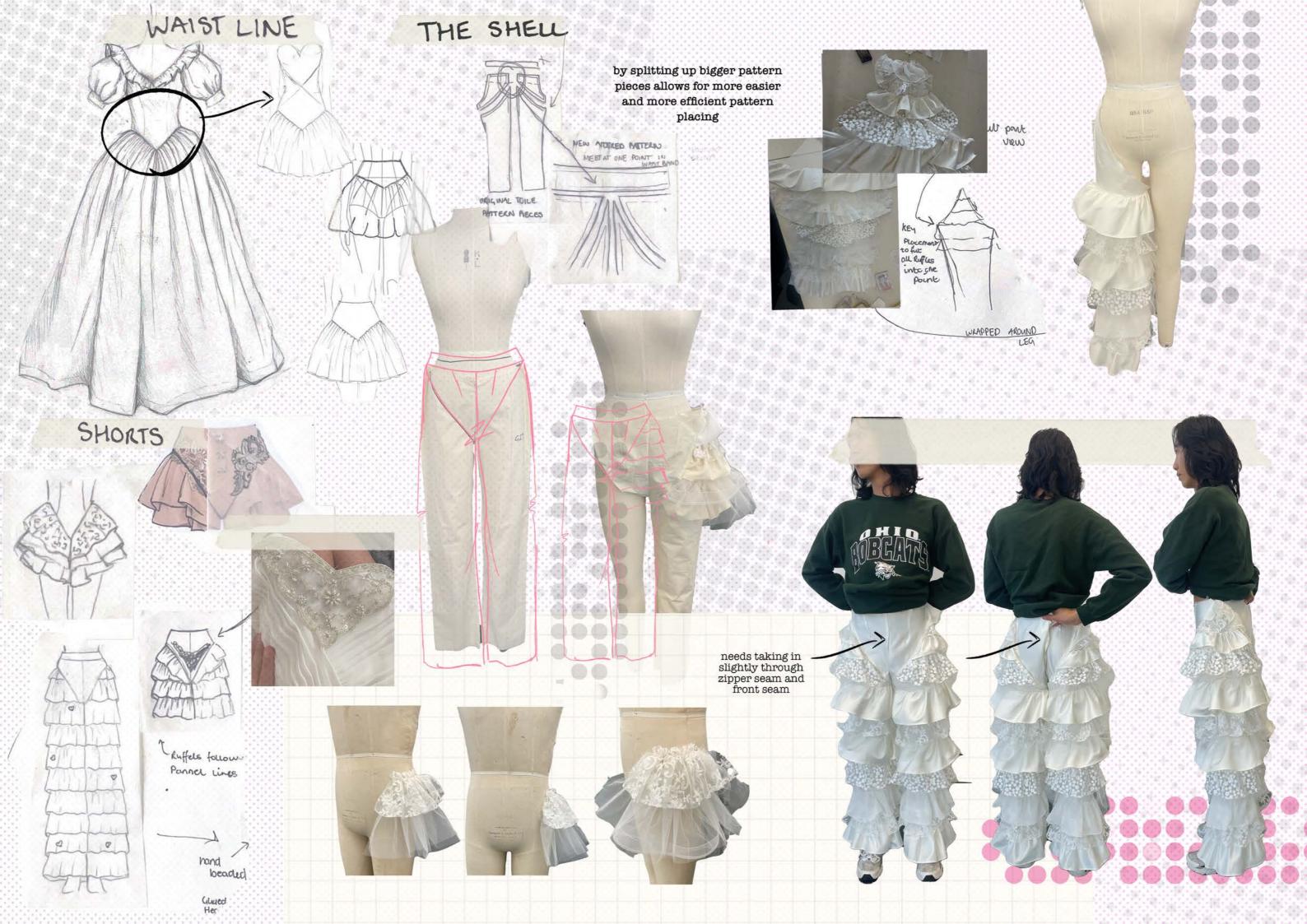
various beads, glass beads and faux pearls

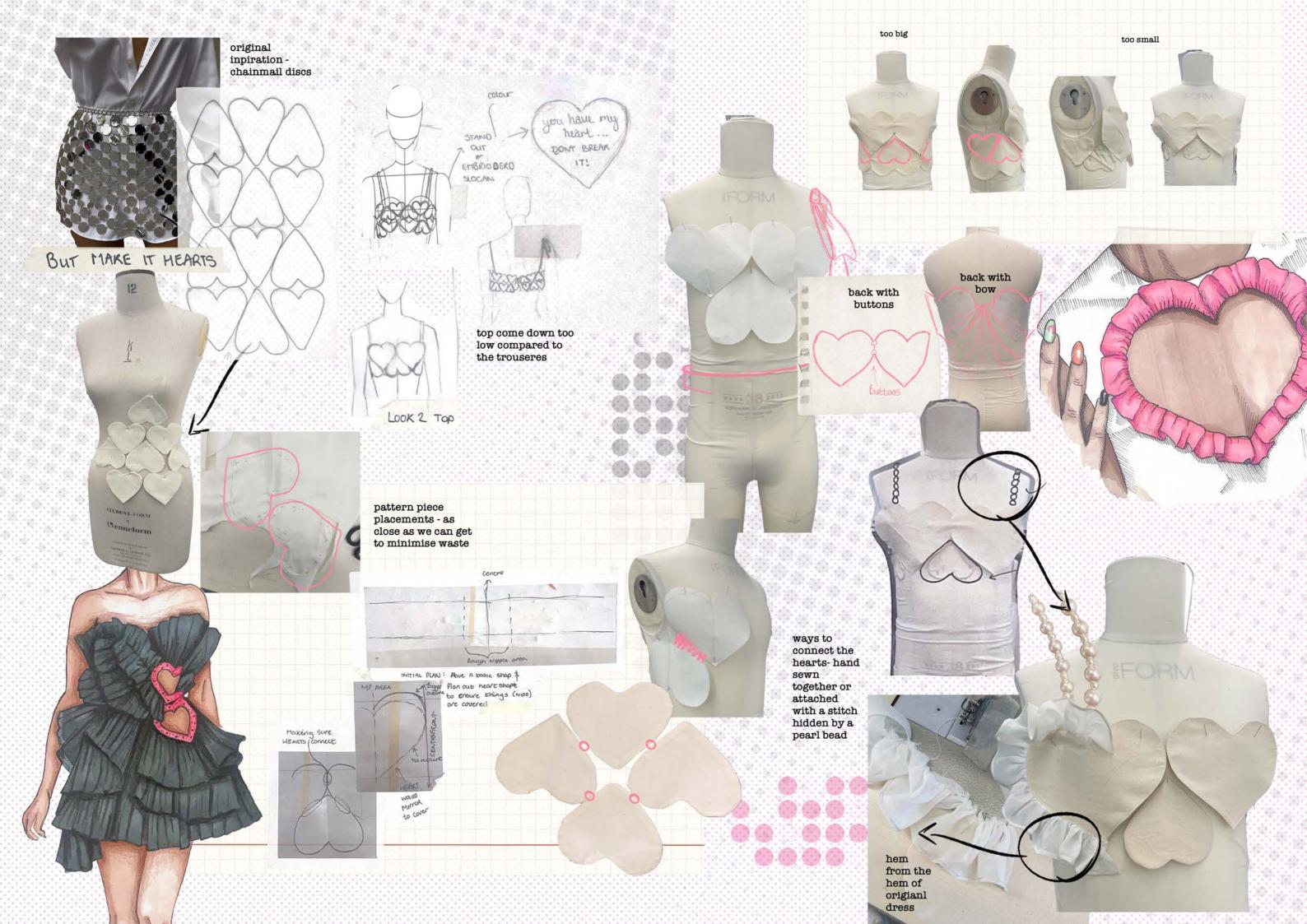


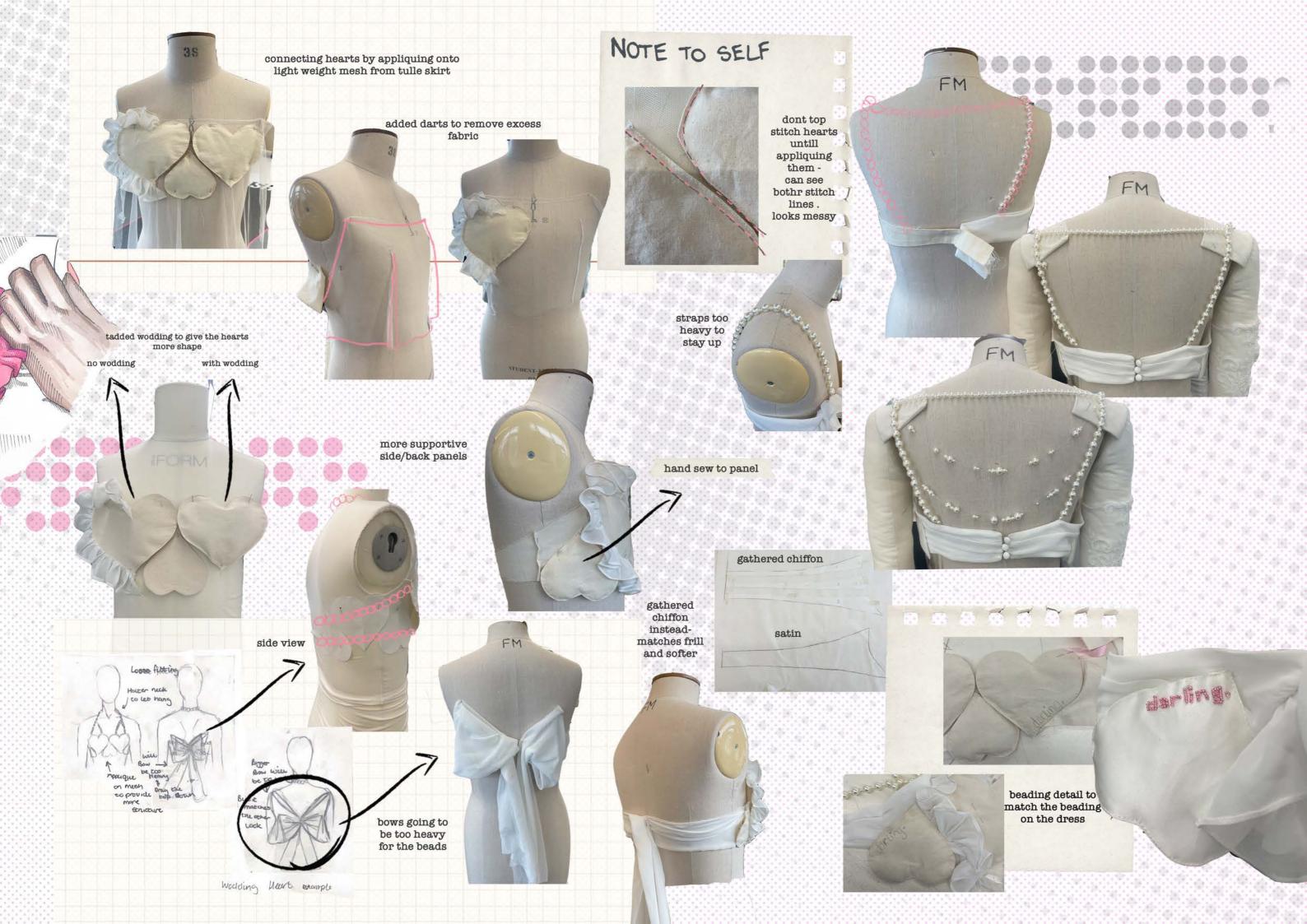


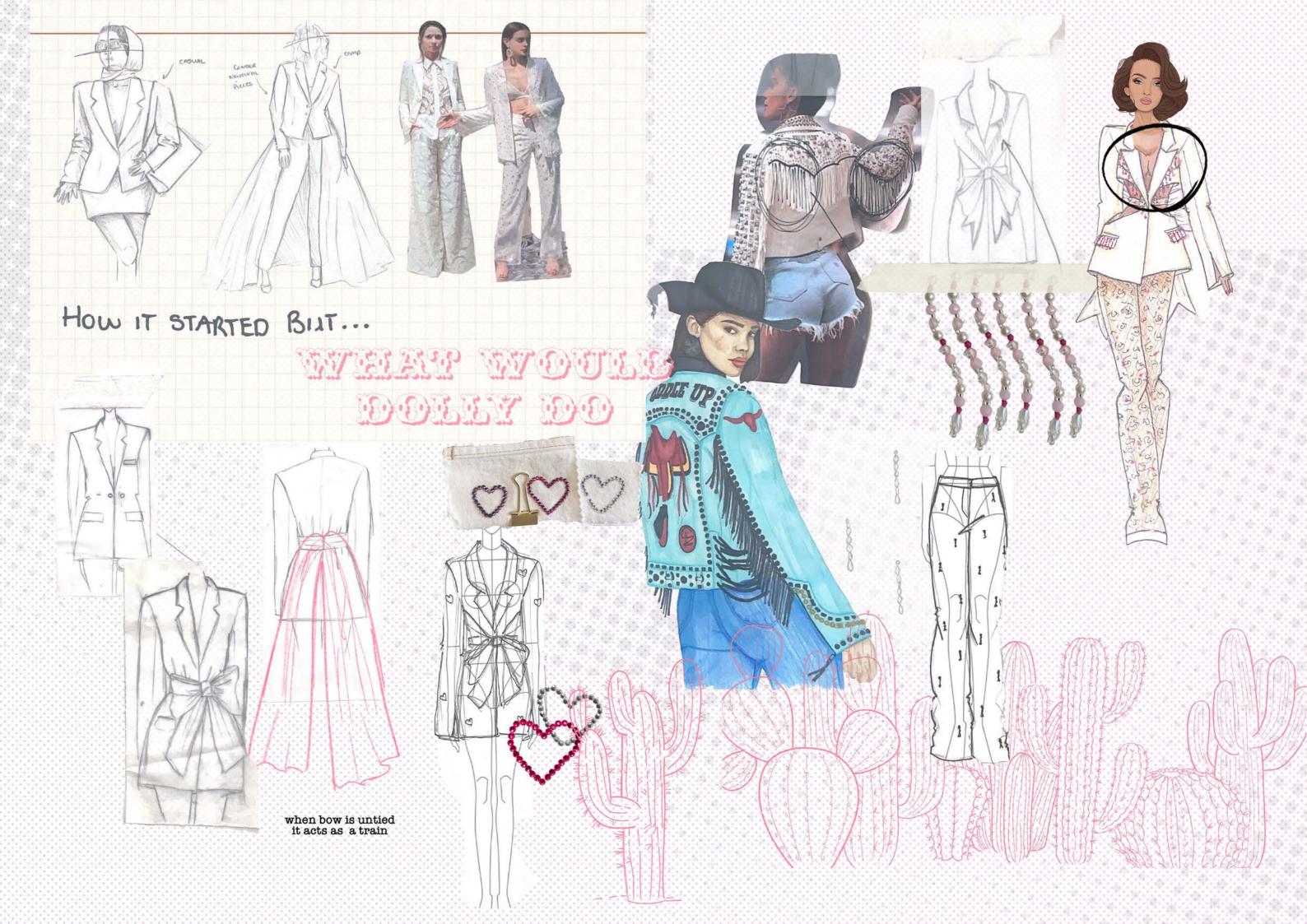


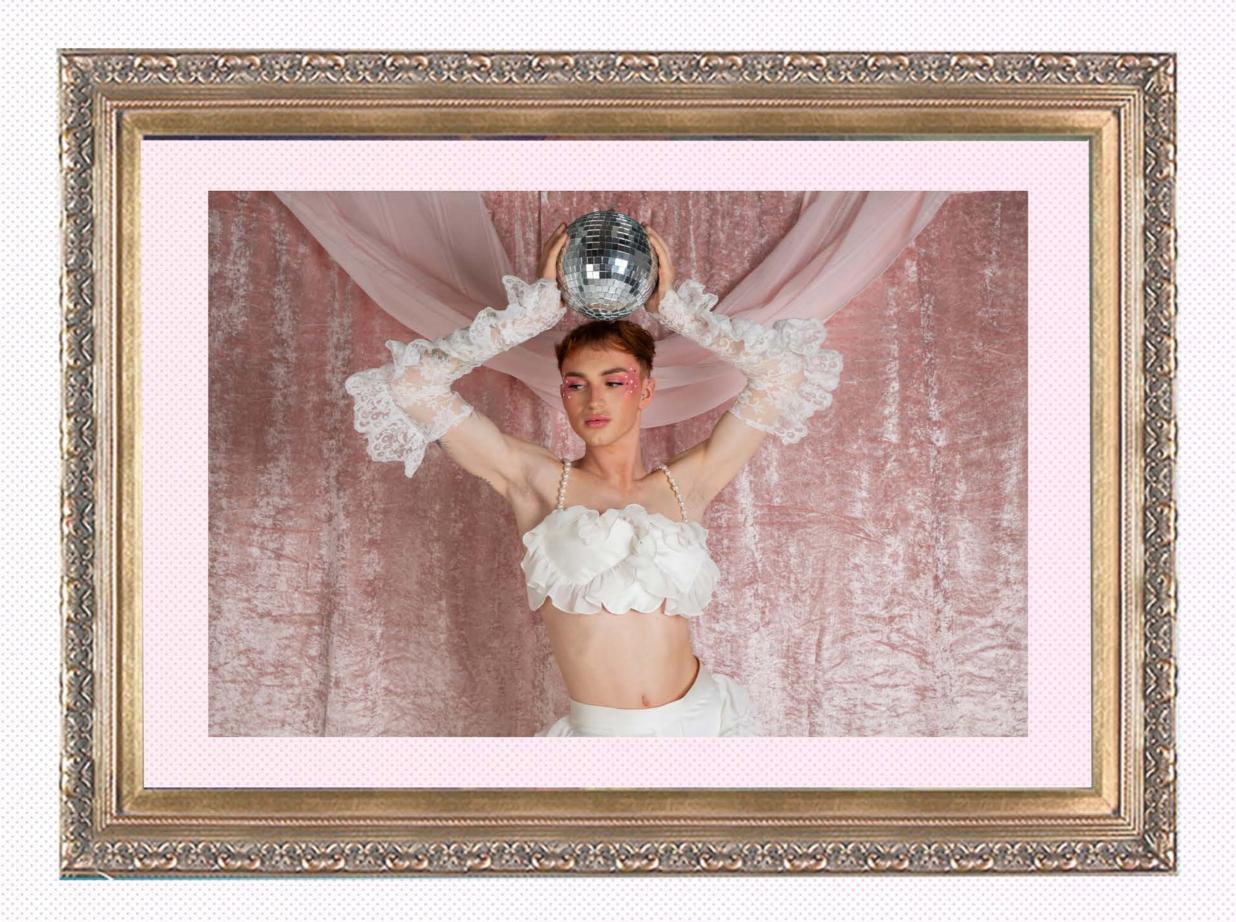
















With Cove

RANGE PLAN

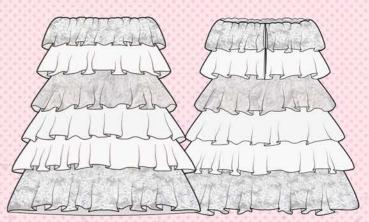














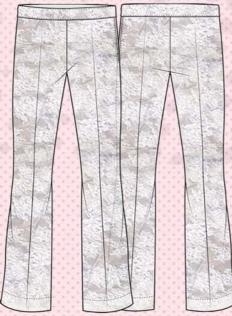




















Just so we're clear...

I'm the **Love** of my own damn **Life!**

Till death do us part...

Whatever?

filler pages with pink writitng to flow through both parts of the lookbook and connect the two.

phrases that reflect the brands identity and personality



engrave writing onto clear acrylic

hand bind the pages with pink ribbon trapped to go through the holes in acrycil



o With Love

0



darling.

alternative logoengrave the rectangle and leave the text clear



0 0 darling.

back

front



back drop inspiration picture



some of the studio shoot images primary focus on male model-hints of the bow look to

link to the location

shoot













STUDIO SHOOT



Final look book cover and pages

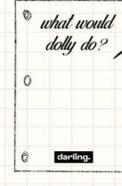




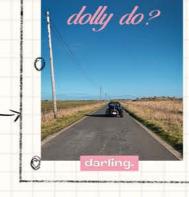




middle



centre acrylic with vinyl writting as a seperator between the

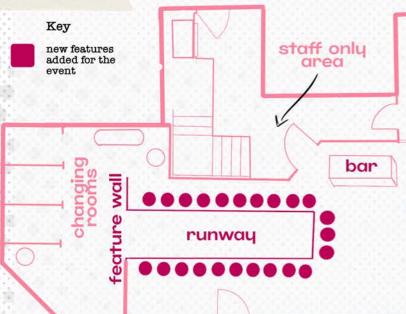


what would

PROMOTION

LAUNCH EVENT

event layout



the guest list

collaborators

Tayce - drag artist

UltraVividPink - upcoming music artist

Paris Artiste - social media influencer

Bimini - drag artist

Bel priestly- social media influencer

other guests

Rach Leary- content creatore

Mae muller - musician Tegan Aamelia Barker - content creatore Tasha Ghouri - reality tv star Awhora- drag artist Sophie Hannah-content creator Florence Given - martits & author Lily Lynch- dancer & model Bella Oliver - stylist Rhea francois - stylist Jenna - content creator Megan O'Welsh- content creator Gisela Castillo- fashion blogger Ulkarnu- fashion blogger Dakota Schiffer- drag artits

event mood board

the vibe:

pink

dicso balls

cowgirl boots

champange tower

5

booth

changing room- back stage for the runway seperated by a feature wall

main store-removable runway

till desk-bar area

staff area - overflow storage for the bar

glass room - storage for items from the store covered with a curtain to project BTS footage of created rhe collection



runway layout pink carpet to mark the runway (easyily rolled away)

silver disco ball back drop - doubles as IG feature wall

sheer white curtains to project BTS video before



the runway

Whats in the invitations box?

we wanted to keep to a wedding theme to match the collection.



With Tove

sewing

room

glass window/wo BTS projection

function

area

(with high

tables)

front & back

we want to invite you to the

on may 11th at our HQ 78 Quaker st RSVP at launchevent@Darling.co.uk





ornament

mini disco ball

A5 sketch book

framed print

for the design activity mentioned previosuly

participants are asked to email a photo of the design sketch as



the event schedule

6pm - doors open

-----meet and greet-----

till 7.30pm

7:30pm - 8pm runway starts

from 8pm

Girls night vibe

Entertainment & DJ

till 11pm

AFTER PARTY

@ Simmons bar 202 Brick Ln

Simmon's

final walk through (all looks and the team)

Crazy in love (beyonce)

the runway music

first part (one look at a time)

Chapel of love (the Dixie

Cups) X Glamorous (Fergie)

'classy' prosecco









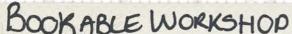














adidas × darling.



Busy running errands...

